Building a Business Case with the WiROI IoT Business Case Tool

Technology is nice, but you need a business case to be successful and get investment

Multiple Use Cases	Customize for Your IOT Use Case	Understand Costs	Economic Viability/ Optimization
WiROI IoT can support dozens of IoT use cases All IoT Use cases defined under three categories: • Sensor networks • Asset tracking • Operational networks	Model can be customized for your IoT use case Model accounts for: • Coverage area • Coverage environment • Capacity requirements • Battery life • Product cost • Operating costs • Service revenues	 Model all costs for deploying your project for 10-year business case: Model all CapEx for product development, system development, product cost, replacement costs, ongoing CapEx Model all on-going operating costs for deploying the project, including network and capacity costs 	 Build a complete business case to model CapEx, OpEx, and revenue: Comprehensive business case to determine if project is economically viable Determine the key economic indicators which determine success for the project Optimize the product design, and project implementation to maximize profitability



- Offered in partnership with Deutsche Telekom IoT